

# GLEANER®

A quarterly publication for owners and fans of Gleaner combines



**Gleaner S8 Series receives its fourth award at NFMS** » Gleaner hosts US Custom Harvesters to special plant tour event » Combine Harvest Support trailers sport new S8 Super Series look » Gleaner at 2014 National Farm Machinery Show » Winter storage tip for your S7 and S8 DEF tank

Our awesome assembly team gathers around their latest work before the product launch. Production begins February 1, 2014 on new Gleaner S8 Super Series combines.

SECOND QUARTER 2014  
GL14P010ST



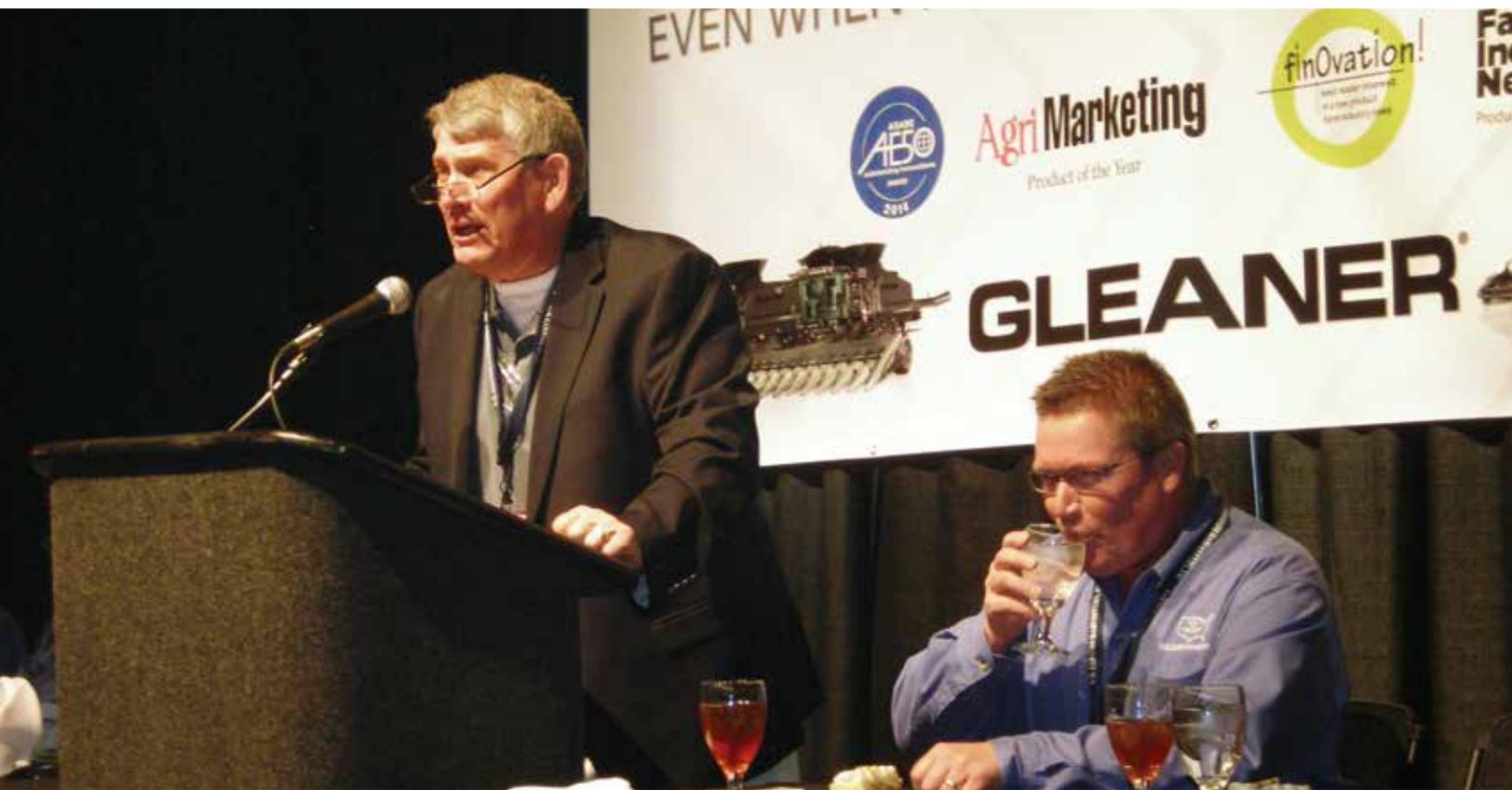
## Gleaner S8 Series receives its fourth award at National Farm Machinery Show

At the Farm Industry News awards dinner held on Thursday, February 13<sup>th</sup> at the National Farm Machinery Show, Gleaner received its 4<sup>th</sup> honor for the S8 Super Series combines, when it received not only the FinOvation Award, but also received the Farm Industry News “Product of the Year” award. What made this so special was that it was voted on line by the outside readership and people connected to agriculture. Congratulations to Gleaner, the very first time ever for a AGCO brand or product, it received in the same year, AgriMarketing Magazine’s “Product of the Year”, American Society of Agricultural and Biological Engineering AE50 Award, Farm Industry News “FinOvation” Award, and Farm Industry News “Product of the Year” Award. Gleaner had an impressive display at the NFMS with a new S68 and S88 combine on display. A large 70” flat screen monitor showed videos of the new features on the S8 Super Series, as well as the 2013 Roadshow Video series. Cutaways of the new DuraGuard™ rotor gearbox, the Fine Cut II™ straw chopper, the new polyurethane accelerator rolls, and the high speed chopper pulley, belt, heavier bearing and support, were on display as well. The display was both impressive and informative to those that came to experience the new S8 Super Series machines at the show.

**Farm  
Industry  
News®**



**AgriMarketing**



## Gleaner hosts US Custom Harvesters to special plant tour event

The Century II Convention Center and Hyatt Regency Hotel in downtown Wichita, Kansas were the focus of attention for the 2014 U.S. Custom Harvesters Convention held on March 6-8, 2014. Since Wichita is less than 30 miles from Hesston, Kansas, Gleaner provided a special invitation to all custom harvesters to come and visit our manufacturing facility in Hesston, Kansas on Wednesday, May 5<sup>th</sup>, the day before the convention started. About 200 harvesters took us up on the invitation and spent the day with us. A large contingent of visitors came in the morning, as well as the afternoon, to see a video in the auditorium of the S8 Super Series launch and an overview of the 345 acre campus and 1,600,000 square feet of manufacturing. Each group was provided a nice lunch, and a 2-hour tour that included a special visit in the new paint building. This facility features (15) 35,000 gallon dip tanks with e-coat primer, a powder paint system, and a state of the art 12-step wet paint system as well. The paint building control center mirrors an air traffic control center at a major airport, and to watch automated ground vehicles shuttling parts in and out of the paint building with what appeared to have no one controlling them, was awesomely impressive. Since Gleaner is a Platinum sponsor of the USCH organization, we sponsored the Thursday luncheon for

700+ people in the convention center where the 500 people that did not see the video at the plant, got to view it on a giant screen in the convention center over lunch. Besides hosting this event, we also held a clinic on our new S8 Series for anyone who wanted to attend. Our floor display also had the cutaways of our new machine components. Many harvesters complimented us on our new S8 Super Series models, and our renewed commitment to the custom harvester business. We are confident that more silver Gleaners will appear on the harvest run, due to this exciting new combine series and our strong harvest support.





## Combine Harvest Support trailers sport new S8 Super Series look

Todd Davis, who heads up our 2014 Gleaner Custom Harvest Support, Randy Smith, and the entire service team, are preparing the specially designed 53-foot and 48-foot parts trailers and the fleet of service trucks, for their 5 month trip across the southern, central and northern plains states. It starts in Vernon, Texas in mid- May, runs through Oklahoma, Kansas, Colorado, Nebraska, South Dakota, North Dakota and Montana, for wheat and other crops, and then swings back to Colby, Kansas in the fall, to support corn and milo harvest. There are over 100 new Gleaner S7 and S8 Super Series combines on the harvest, and many other Gleaner R Series rotary machines that follow the harvest trail without their selling and servicing dealer

close at hand. This incredible story of commitment and support has been going on for 46 years without an interruption. In 2014, Gleaner marketing has invested on a new look for the trailers to promote the new S8 Super Series combines, and to celebrate this unwavering commitment. Both of trailers will be wrapped in S8 Series combines, showing the new optional carbide grey wrap and standard livery decals. If you happen to be driving down a highway, or be pulling into one of our dealerships where the trailers are parked, please stop in and greet our team. We will appreciate seeing you and would love to show you the large investment of parts that we stock to take care of our customers that harvest the grain that helps feed the world.





## Custom harvester crew member shows his pride for Gleaner

On March 14<sup>th</sup>, one of our loyal Gleaner custom harvesters from Spearville, Kansas, Reg Stegman, came in with his two truck drivers and a relative, to see his (3) new Gleaner S78 Super Series combines being built at the plant in Hesston, Kansas. Standing in front of the welcome sign to get their picture taken, was the perfect chance for one of the truck drivers to take off his shirt and show us his new Gleaner tattoo on his left shoulder, that really demonstrates his pride for Gleaner. It was a chilly day, so he braved the temperatures as well. When I catch up to Reg this summer on the harvest trail, I want to see the driver's tattoo first hand. I hoped you enjoyed your visit to our factory, and thank you for your loyalty to Gleaner combines. Best wishes for a safe and profitable harvest from your friends at Gleaner.

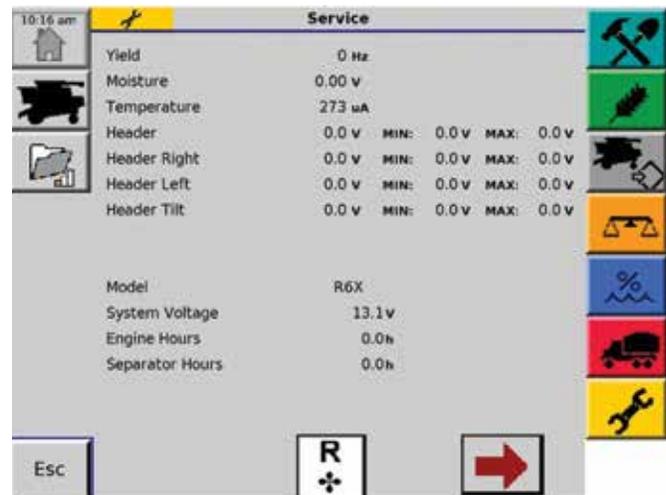
---

## Clinics to continue for new Gleaner S7 and S8 owners

The first (5) Gleaner S7 and S8 Series Owner's Clinics have taken place the week of March 11<sup>th</sup> and March 18<sup>th</sup>, 2014 in Hesston, Kansas with great attendance. The sessions started at 9:00 a.m. and lasted until 3:00 p.m. with coffee and donuts, and lunch served as well. Each attendee receives a flash drive with the training modules on them as well as the *2014 Crop Reference Manual* to take with them covering crop settings, troubleshooting, and loss check procedures as well. Please check the Gleaner website at [gleanercombines.com](http://gleanercombines.com), the week of April 14<sup>th</sup>, to see the upcoming clinic dates that will be held in Champaign, Illinois, Saskatoon, SK., and other locations around North America, and sign up for your training with your dealer if you are new to the S7 or S8 Series combines. I hope to see you there.

# New enhancement to SmartCooling on S8 Series combines

The AE50 award winning SmartCooling™ reversing and variable pitch cooling fan virtually eliminates the need to clean out your radiator and coolers and saves horsepower and fuel by providing only the amount of cooling required. This feature can save as much as 66% of the power required to operate your fan at an outside ambient temperature of 80° F. The SmartCooling fan every 15 minutes will reverse automatically, blowing out the radiator and coolers of dirt, chaff and soybean dust. In addition, after reversing, it will go back to a 40° default pitch, and clean out the engine compartment, then revert back to variable pitch, to optimize horsepower and fuel. SmartCooling is now standard on all 2014 model year S7 and S8 Series combines and, we have added another nice feature. The operator will now be able to manually operate the reversing feature from the terminal just by pressing the wrench icon on the C2100 terminal which will access the service screen. If the every 15 minute automated reversing isn't enough for extreme conditions, you will be able to do it manually, if you desire greater frequency based on extreme



conditions. This CIC software enhancement can be added to any S7 Series combines with SmartCooling feature and required to be done by your Gleaner dealer. See your Gleaner dealer for details.

# New Fine Cut II Straw Chopper Field conversion kit is a very popular upgrade option

Gleaner introduced the new Fine Cut II upgrade option that features the 7 ½-inch chopper drum with 24 knives, a 50% increase for greater chopping, and a 16% increase in speed to 3,250 RPM to create enough vacuum pressure to pull residue on through and keep all of the 6,047 square inches of the processor cage clean, optimizing processor performance. For severe chopping such as higher density straw of Western Canada, the new chopper includes six retractable stationary

knives that interface with the high speed rotating chopper knives to provide even greater chopping and straw residue breakup. The chopper includes a larger Timken bearing, heavier weldment, and 10mm hardware. The kit number is **700962066G** and is being offered at a 40% reduced price until June 30<sup>th</sup> at which time it will be increased to its normal price on July 1<sup>st</sup>. See your Gleaner dealer if you are interested in the exciting option at the very special reduced price.

# Winter storage tip for your S7 and S8 DEF tank

When you store your combine for the winter, fill the DEF tank to the top of the fuel cap recess. This provides plenty of room for expansion in the DEF tank with change in temperature. Remove the vent hose on the tank and plug the vent to the tank to eliminate any potential for dirt or condensation to get into the tank. When you are preparing your machine for harvest, make sure you re-connect the vent hose. The DEF will have no issues being stored for the winter in the tank itself.



# New collector's edition book coming soon to your Gleaner dealer

Several years ago for its 85<sup>th</sup> Anniversary, Gleaner introduced a coffee table book entitled "Great Silver" which was an illustrated tribute to the customers who have run Gleaner combines over the years, and was our way of giving back something special to our customers and fans. This book was available for sale and over 4,000 copies were printed on the first edition.

Gleaner marketing has been working on a 90<sup>th</sup> Anniversary edition tribute to the Gleaner S7 Super Series, that allows us to capture the many photographs of these machines all over North America from its introduction to the present day.

This special coffee table book entitled "Great Super" should be available for sale on May 1<sup>st</sup> in a limited edition run. You will learn more about it in the next issue of our Gleaner Newsletter.



---

## Gleaner on Rural America Live on Monday evening April 21st 7:00 p.m. CDT

Gleaner's own Kevin Bien will be appearing on Rural America Live in Nashville with Mark Oppold on Monday evening, April 21<sup>st</sup> beginning at 7:00 p.m. CDT. He will be talking about the new Gleaner S8 Super Series combines and how they deliver on Optimum Harvesting Performance. He will also be unveiling an exciting new optional program that will be launched with the S8 Series combines that will be available to Gleaner dealers that will be required to be certified in order to offer this program to customers. It should prove to be an exciting evening so mark your calendars.



Kevin Bien, Marketing Manager, Gleaner Combines



420 W. Lincoln Blvd., PO Box 969  
Hesston, KS 67062

PRSR STD  
U.S. POSTAGE  
**PAID**  
HESSTON, KS  
PERMIT NO. 66

The world's first Class 8 transverse combine for a world that needs it.



Soil compaction. Roadability. Fuel and power efficiency. These are real issues for today's farmer. So we're introducing a real answer. The S8 Super Series delivers more of its rated horsepower to the processor than any other combine design with a system that cleans and saves grain with unmatched performance.

Visit your local Gleaner dealer or visit [gleanercombines.com](http://gleanercombines.com) to see the combine built with the farmer in mind.

**GLEANER / S88 S78 S68**  
OPTIMUM HARVESTING PERFORMANCE

We are happy to send you the Gleaner newsletter, but if you wish not to receive it, call us at



**AGCO ANSWERS**  
(877) 525-4384 [AGCOanswers@AGCOcorp.com](mailto:AGCOanswers@AGCOcorp.com)