

# GLEANER®

A quarterly publication for owners and fans of Gleaner combines

Millican Farms recognized as a top corn producer » Gleaner performing well in rice in Australia » Custom harvesters getting machines ready to head South » Gleaner introduces a new Uptime Assurance Program called GleanerCare » Forum comments on Gleaner grain quality



## The Combine Forum members' comments on Gleaner grain quality

The legendary grain quality that comes from a Gleaner S7 or S8 Series combine is spreading across North America, as more new S7, and now S8 Series customers have taken their grain to elevators or on-farm storage to see the difference for themselves. A customer from Kindersley, Saskatchewan writes:

*"I finally was able to deliver some canola last week. After about the 10th load with my tandem 600 bushel grain truck, the fellow that does most of the grading came out to chat when I was unloading. And his comments were, About the cleanest canola they had seen this year (average about 1.8% dock), the least seed damage, and there was none of the white fluff (from inside the pods). I thought canola was canola, but they were impressed! Then I told him we went to a Gleaner this year. His comment? No way a Gleaner, a Gleaner can't do that."*

Another comment from a forum member stated:

*"It all has to do with the 2-stage cleaning system on a Gleaner, even in wheat and barley it will make a cleaner sample. We have a Case 8120 and our grain elevator man noticed a different sample between the Case 8120 and the Gleaner."*

And finally, another member stated:

*"Last fall in corn and beans, my truckers who haul all colors said my Gleaners could out clean on the ground and in the bin way better than anything they had ever seen. Even the elevators told my customer that his grain was much cleaner than anyone else. I do not know how to set a combine, but the Gleaner is so much easier with the two-stage cleaning. They also could not believe the capacity it had over the green machines. Makes me glad to be back running Gleaners again."*

Not everyone knows that Gleaner's exclusive 2-stage cleaning with accelerator rolls, is the only combine in the world that pre-cleans 2/3 of the grain before it reaches the cleaning shoe, putting a better grain sample in the bin and reducing the shoe load compared to everyone else, that has to clean 100% of the grain at the shoe. Customers who put a lot of focus on grain quality and cleanliness will be impressed by what a Gleaner can do.

Certainly nice comments from (2) new Gleaner owners who were running another color and now appreciate what a Gleaner can deliver.



## Gleaner performing well in rice in Australia

Jason Wire, Product Manager for Harvesting, Seeding and Tillage in Changzhou City, Peoples Republic of China recently visited some Gleaner customers harvesting rice in New South Wales, Australia as they begin to market the Gleaner transverse combine platform in China. Feedback was very positive, as customers were very happy with their machine performance and were receiving premiums in the market for their good grain quality.

The customers in Australia are die-hard Gleaner owners. In medium grain rice with green stem straw at 14.5% moisture, heavy yields were running 5 ton per hectare, and with a Gleaner S77 and 35-foot DynaFlex™ draper header, they were running at 3 km/hr., and harvesting capacity was at 45 to 50 tons per hour. The rotor speed was at 730 rpm, with concave at 0.7, air at 4 to 5, chaffer at 22 and sieve at 16. Rice is a crop that you run at 100% engine load because of its extreme crop density. Gleaner has a number of strong customer advantages for Australian farmers, which includes receiving premiums in all crops for grain quality and cleanliness. Gleaner reliability is unmatched, with many high hour machines still running in rice due to their welded main frame and durable rugged design. There is a narrow time window for harvesting rice– the



machine must be ready to go when the season hits. The Gleaner Tritura™ processor works well in this Australian crop environment, and many are excited over the new changes on the S8 Series. These changes include greater horsepower from the 9.8L 7-cylinder engine on the class 7 and 8 machines, and the new 24-knife chopper and the higher speed chopper pulley, which increases productivity in rice by pulling material through the processor and chopper area. To our friends in Australia, have a great finish to this year's harvest and thank you to Jason for reporting from Australia and China.



## Millican Farms recognized as a top corn producer by Successful Farming and National Corn Growers

A few weeks ago while on our way back from Nashville, Tennessee for the April 21st broadcast of Rural America Live on RFD-TV, we returned through North Georgia so we could pay a visit to a family of Gleaner owners in north Georgia.

It is quite an honor to be recognized by the National Corn Growers Association for producing one of the highest corn yield averages in the country. You would assume the higher yields are coming from areas of the corn belt like Illinois, Indiana, Iowa, or Nebraska. What might surprise you is that this recognized farming operation, produced an average of 234 bushels per acre at 0% moisture and 264 bushels per acre at 15% moisture, and they did it in Chickamauga, Georgia.

Kim Millican Jr. and his father, Kim Millican Sr., operate a 2,800 acre cash crop farm, and Alex, Kim Sr.'s brother and Kim Jr.'s uncle handles the dairy operation that started in 1956. He milks 100 dairy cows. Their

farm sits in a valley at the base of the north Georgia mountains. The farm consists of 1,750 acres of corn, 800 acres of soybeans and 500 acres of wheat that is 90% double-cropped in soybeans. The total farm's acreage is with-in a 25 mile radius, so the real difficulty is moving machinery down the narrow winding mountain roads from field to field.

Kim Jr. came back to the farm in 1992, and decided to take a crack at growing corn. He started with a New Idea 309 one row picker. "It was a gamble and a risk, but I love it ." says Kim. He is proud of what he has accomplished, and when people ask him how he can grow these high yields in North Georgia, he smiles and tells me it's a mindset, and he has certainly proven that.

Most every piece of equipment on the Millican farm is from AGCO. Other than one Challenger and one Massey Ferguson mid-range tractor, Millican Farms has (13) Allis-Chalmers and AGCO Tractors ranging



from an AC 185 tractor, (2) AC 7010 tractors, AC 7040, AC 7020, AC 7045, AC 8070 PS and (2) 180 DTA tractors just to name a few. For tillage, they use Sunflower tillage tools. And when it comes time to put seed in the ground, the Millicans rely on a Sunflower 25-foot drill and a White Planters 8816 16-row narrow transport and 8700 16-row lift and rotate planters.

When it comes to harvesting, Millican Farms have always ran Gleaner combines. They have owned 11 Gleaner combines over the years and currently run an R76 combine and an S77 combine with 8-row corn heads. While the R76 has served them well, they have just traded their R76 for another S77 combine. The reason is simple for Kim and his father. "The grain sample and low loss levels are what it's all about but we have always relied on Gleaner to be an easy combine to set, and an easy combine to service and maintain. We do not have a Gleaner dealer close to us, so we must have a machine that is extremely durable and reliable," states Kim. Many of my neighbors who run John Deere combines come over to ride with me in my Gleaner and marvel at the performance."

We were amazed to find out that there are 4 other farm operations in this north Georgia area around the Millicans that are running Gleaner R Series and S Series combines for the very same reasons.

Congratulations to Kim and the entire Millican family for this great honor. He has invited us up to his farm for harvest, and we will definatley take him up on his offer.

# Gleaner introduces a new Uptime Assurance Program called GleanerCare



On April 21st, I had the honor and privilege to appear live on RFD-TV, and talk about Gleaner S8 Super Series combines and Optimum Harvesting Performance. One of the highlights was my announcement at the end of the evening program, about an exciting new Uptime Assurance plan called GleanerCare™, that has been piloted for 2 years in 31 locations in the US corn belt. Over that time we learned what worked, and what could be improved, and the true potential that could be in this program for our existing customers and for competitive owners considering the switch to Gleaner. We are now ready to launch it on a national basis in the US in the months ahead. You will be hearing much about this program in direct mail, ads and farm shows.

GleanerCare™ is an optional 24 hour a day; 7 day a week Uptime Assurance plan that can be purchased at a nominal cost of \$ 1,500 for an S8 Super Series combine, backed by AGCO and our qualified GleanerCare™ dealer during the summer and fall harvest period. The program coverage is for the 2 year period warranty period of the combine which is the longest of any combine in the industry. This program required a substantial investment of infrastructure and tools in place, to make this a success for a US nationwide launch.

## What is GleanerCare?

GleanerCare is dealers stocking more parts. GleanerCare customers have greater access to dealer parts after hours. GleanerCare customers get expedited parts shipping at no charge. Parts ship via the fastest means, most often the same day as ordered. Gleaner

erCare customers receive a Parts –on-demand (POD) starter kit from AGCO parts, that stores common parts for your machine, plus others the dealer may recommend. GleanerCare dealers have an employee that serves as an advocate to represent the customer’s interest. This advocate is available 24/7 for customers. GleanerCare dealers have 24/7 access to Gleaner technical support and parts inventories. Gleaner S8 series combines come equipped with AgCommand™ telemetry, which allows our technicians to remotely monitor machine performance and status, and provides turn by turn directions to a machine for service response through the mobile app. Gleaner monitors parts inventories across dealerships to locate the closest source for parts. Gleaner maintains a dedicated communication line for GleanerCare. GleanerCare will also feature an uptime guarantee and loaner program.

A no cost 2- year inspection program is recorded on a GleanerCare Certified sticker affixed to your S8 series combine.

We have invested in people, technology and commitments to offer the highest uptime assurance in the business. It is our commitment to the success of your operation and your peace of mind.



## Correction: Optional conversion kit part number for 24-knife chopper and high speed pulley

Gleaner has introduced the new Fine Cut II upgrade option that features the 7½” chopper drum with 24 knives, the high speed chopper pulley, retractable 6- knife stationary bed, larger bearings, heavier weldment and 10 mm hardware. The kit number that was provided was changed, and the new correct number is 700962068G and is being offered at a 40% reduced price until June 30th. A lot of customers are taking advantage of this great offer so this will hopefully eliminate any confusion that has taken place due to the number change. I apologize for any confusion experienced by you or your dealer when trying to place the order.



## Custom harvesters getting ready to head South

May is in full swing, and that means custom harvesters are getting their combines, trucks, and trailers ready and heading south for the custom harvest. The crop conditions in areas of Northern Texas, Oklahoma and Western Kansas have been impacted by a severe drought and will be pretty thin this year. Crops improve the further North you go. The Gleaner harvest support trailer will be heading to Vernon, Texas on the 15th of

May. Several Custom Harvesters who have purchased new Gleaner S7 and S8 Super Series will also be heading South at about the same time. We will be following a number of new machines as they head north to keep a lookout on their progress and the conditions, and share that with our readers. We will keep you informed on their progress harvesting and provide some performance reports as well.

## Q2 and Q3 Gleaner clinics scheduled for new Gleaner S7 and S8 owners

The first (5) Gleaner S7 and S8 owners clinics were held in the 1st Quarter in Hesston, Kansas with great attendance and wonderful customer comments. The summer sessions start at 9:00 a.m. and last until 3:00 p.m. with coffee and donuts, and a nice lunch served as well. Each attendee received a flash drive with the training modules on them, as well as the 2014 Crop Reference Guide to take with them, covering crop settings, troubleshooting, and loss check procedures as well.

If you are a Gleaner S7 or S8 owner, and have not attended a session, please get with your dealer and have him sign you up for your training and get you enrolled. A dealer representative will accompany you to the session. The sessions will fill up fast, and will be on a first come- first serve basis. Take advantage of this training, as it will help you optimize performance with your machine and enhance your satisfaction in all crop conditions. We look forward to seeing you there.

The next (7) Gleaner clinics scheduled for the 2nd and 3rd quarters are:

**July 15<sup>th</sup>, July 16<sup>th</sup>, July 30<sup>th</sup> and July 31<sup>st</sup>**  
Parkland Community College | Champaign, IL

**July 21<sup>st</sup>**  
SIAST-Kelly Campus | Saskatoon, SK

**August 18<sup>th</sup>**  
Intivity Center | Jackson, MN





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We are happy to send you the Gleaner newsletter, but if you wish not to receive it, call us at



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