

GLEANER®



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I begin this newsletter with both a heavy heart and a sense of the enormity of the shoes I have to fill. As many of you have heard already, our longtime Gleaner® leader and friend Kevin Bien passed away after a brief illness. He was my very close friend and mentor and I will miss him terribly.

A little over a year ago, Kevin began readying me to take more of the responsibility for Gleaner and I had little idea how timely that effort would be. As a multi-generational farm kid and a Gleaner owner myself, I am humbled to work with such a storied machine. As a relatively young man, I am equally humbled to have the expectation and charge to carry on the legacy of both a great man and a great machine.

Kevin mentored and befriended scores of people involved with Gleaner and as we gathered to mourn his passing, a common theme is that we would do our utmost to support his legacy. This means designing and building a great combine, being responsive to your needs and wants with the machine, and being relentless and passionate about what Gleaner does, can and should be for farms across the world. Kevin left us a remarkable legacy of character, commitment and compassion. We have big shoes to fill but we could have not had a better teacher.

It was a happy circumstance that our issue begins with the custom harvest and one of Kevin's dear

friends Mel Gossen. The two rarely went more than a few weeks without chatting—sometimes about combines—other times about life, grandchildren and when they'd see each other again. Our trip to see Mel was bittersweet because as much as Kevin was absent, he still seemed so very present.

I am honored to serve you and the Gleaner brand in the era ahead. I will endeavor to give you the kind of combine and ownership experience that my own family expects with our Gleaner. I will strive to live up to the legacy of a man who often said, "I am not a leader—only a caretaker and a steward of the great Gleaner name." And so he was to the last full measure.

Godspeed, Kevin Bien. May your lessons guide our hands and deeds. May your values guide our hearts and words. And may our actions pay respect to the great legacy you've given all of us—our lives will never be the same.

Most sincerely,

Caleb Schleder

Gleaner Combines

Cutting Wheat in Corn

Since we launched the S9 Series last year, we've been eager to get it into tough crop conditions and what appears to be a record Oklahoma wheat harvest and the beginning of the custom harvest trail is a perfect first chance to show you the new combine and its performance.

When it comes to starting out the harvest year, there are few places better to start than Corn, Oklahoma. Corn is home to the Gossen family, a multi-generational custom harvesting operation and a family that has owned well over 100 Gleaner combines.

The Gossens start off near their own farm and make their way north bringing in the wheat and then come back south again to start with fall crops. Their impressive fleet includes nine Gleaner combines and the many trucks, wagons and support vehicles that keep up with the machines.

One signature of the Gossens that has impressed us through the years is their choice of living arrangements. Instead of using the hotels or campers popular with many harvesters, the Gossens modified several refrigerated trailers to accommodate the harvest crew and the wear and tear that comes with them.

With custom harvesters having the sometimes competing needs of clean grain, low loss and capacity, in addition to needing smaller size, lower weight and road ability, the Gossens are ardent Gleaner fans and have been for many years.

In each harvest year, Mel Gossen and his family harvest their own crop in and around Corn, Oklahoma as well as some operations for friends, neighbors and family. They then follow the maturing crop—the same way Mel's father Sam did when he began the operation many decades ago.

Today, Mel's sons Ben and Riley make many of the decisions as they've spent years learning from their Dad how to operate a successful custom harvesting business. The harvest crew includes much of the Gossen family, hired help from as far away as New Zealand and even the beloved Gossen pets including Bitsy who keeps careful watch on the incoming crop.

We're proud to know the Gossen family and we're proud they choose Gleaner combines to bring in a good share of North America's wheat harvest. Bitsy might be Mel's best friend when he's in the field, but we're sure his Gleaner combine is a close second.





The New Vision™ Cab

The custom harvester has a different experience of harvest. The tasks and wear of the job become amplified and the small discomforts and inconveniences become more prominent with each day, week and month on the road.

So we thought it fitting to take this moment to talk about the new cab on the S9 Series combine. The new Vision™ Cab offers operators many new features to enhance comfort and control, ultimately reducing fatigue and increasing productivity during long hours of operation.

1 As many customers require the ability to operate in low light and no light conditions, the Gleaner S9 Series combines are equipped with eight halogen work lights as standard equipment. If additional lighting performance is required the Nightsight™ lighting package should be chosen at the time of ordering. The Nightsight option includes eight LED work lights (two spot lights and six flood lights).

2 The Vision Cab features a redesigned entry deck and ladder for improved rigidity. The deck mounts on a support beam that spans across the combine allow the ladder to slide in or out for adjustment or shipping. This design eliminates the need for multiple deck extension sizes and enhances rigidity. The new deck is standard with no extension for single drive tires and includes an extension for dual drive tire combines.

3 The Vision Cab features a newly redesigned steering wheel column and steering wheel. The slim steering column design enhances visibility to the front of the combine.

4 The 66 square feet of glass area allows for exceptional visibility of the cutter bar, header extremities and the cut areas behind each side of the header. The deep curved front windshield area has increased 22% to 33 square feet and contains a laminate that provides solar protection for the cab interior. And Interior cab volume has increased to 130 cubic feet, which is an increase of 15% over previous models—making it more spacious and comfortable.

5 The Deluxe cab option includes a heated/cooled storage area located under the instructor seat. This area can be used to store temperature sensitive items, such as lunch sandwiches, to increase comfort and ultimately productivity during long harvest days. Power-adjustable mirrors are controlled through a multi-directional switch located under the right hand armrest on the operator seat.

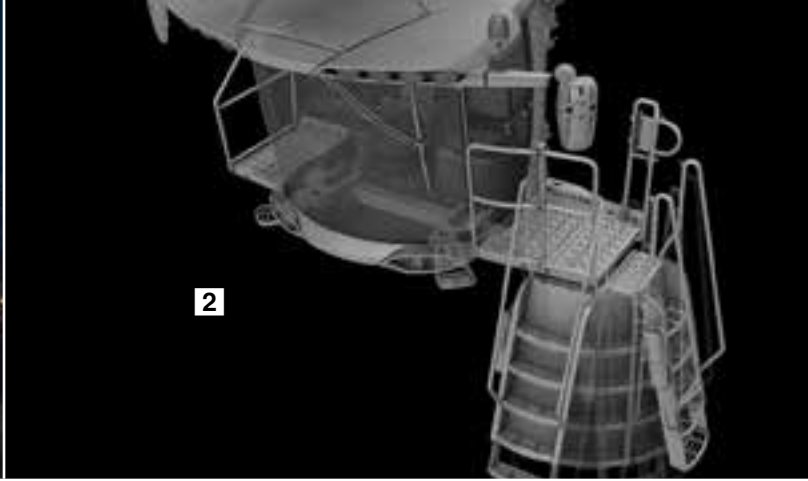
6 A large cushioned instructor seat is positioned beside the operator seat. This seat provides passengers a comfortable area to sit and assist with machine training.

7 The Vision Cab features a completely redesigned combine control console located to the right of the operator seat for quick and easy access to all necessary combine functions. Controls are ergonomically placed on the console to provide the operator intuitive color-coded locations for the necessary buttons and switches. The console is connected to the seat so that the console travels with the seat during suspension travel or seat adjustments. The redesigned console offers increased operator comfort to reduce fatigue during operation.

8 The Vision Cab features our new Tyton™ terminal, composed of four quadrants, easier-to-read Gleaner-specific graphics and easier, simplified navigation through the screens. The Tyton terminal is mounted on an accessory bar off of the operator seat armrest. This allows the operator to move the Tyton terminal to their preferred position to maintain visibility of the monitor and header.

9 The S9 Series is equipped with a power swivel ladder to maintain visibility from the cab while the ladder is in the transport position.

Control, comfort and convenience—perfect for those long harvest runs or just a few extra hours getting your crop in—you'll appreciate the thought that went to this cab and combine. After all, we built it with you in mind.





Farm Show Season Begins

Every year we make it a point to come out to the farm shows to interact with our customers, answer questions and show off what's new with Gleaner. This coming year, there will undoubtedly be a presence that is missed but the rest of the Gleaner team and myself will be doing our best to do what Kevin taught us, and that is that every customer's voice matters. This year we will be making several stops with the Gleaner S9 Series combine and discussing the changes that we made to the operator's station with our Vision Cab. We will also have our new Vision Cab Simulator on display at select shows to allow you to have an interactive experience with our new Tyton terminal.

In June, we were able to make our way up north to Canada's Farm Progress Show where we had one of the busiest pieces of equipment in the entire show. This was the first time we have shown the S9 Series in Canada and it was met with great excitement. The greatest excitement about the S9 Series came from our feederhouse update. With canola harvest right around the corner, the producers will be able to experience the impact that we made by changing

the geometry of the feederhouse and ensure that the combine is being fed evenly and smoothly. The efficiency gains and harvest productivity stories about this feederhouse are starting to make their way to the Gleaner team and we know how great of a change this is. The Gleaner team thanks our Western Canadian producers for making this such a memorable event.

We also want to extend an invite to any producers who are coming to the fall farm shows to stop by the Gleaner and meet with the Gleaner team. Below are the shows where Gleaner S9 Series will be on display.

Husker Harvest Days

Grand Island, Nebraska

September 15-17

Big Iron Show

West Fargo, North Dakota

September 15-17

Outdoor Farm Show

Woodstock, Ontario

September 15-17

Ohio Farm Science Review

London, Ohio

September 22-24



The Growing Gleaner Family

I am honored to announce that there are two new Gleaner dealers joining our high quality network of Gleaner dealers, C&R Implement in Williamston, North Carolina, and Van's Implement Ltd. in Hull, Iowa. Our Gleaner dealers pride themselves in providing exceptional support and products and these two additions are no exception. These dealers are well respected within their communities.

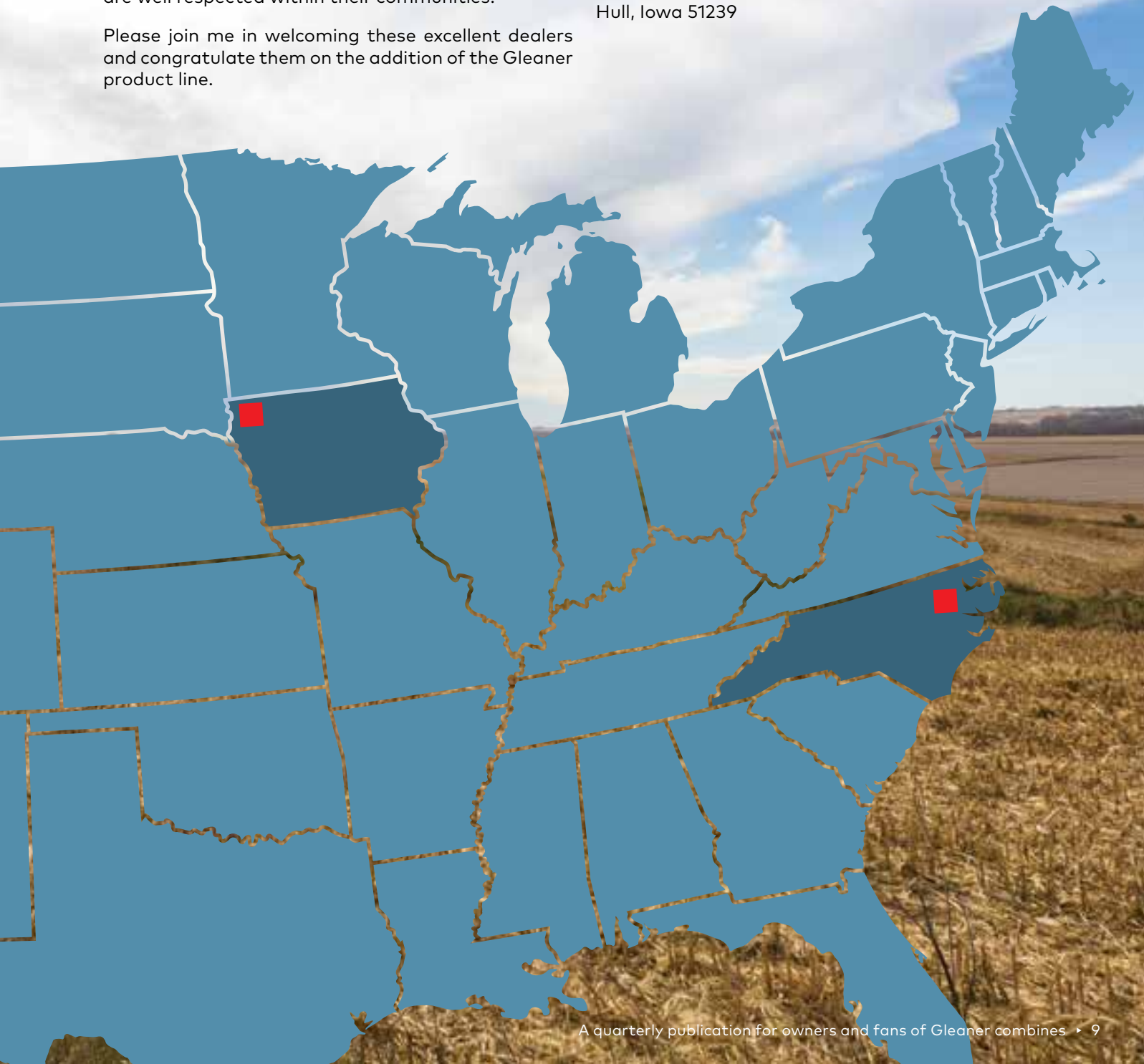
Please join me in welcoming these excellent dealers and congratulate them on the addition of the Gleaner product line.

C&R Implement Company

1904 West Main Street
Williamston, North Carolina 27892

Van's Implement Ltd.

3465 320th Street
Hull, Iowa 51239





Kevin William Bien

In tribute to our dearest friend and most faithful Gleaner supporter. He was not only a remarkable leader and dedicated mentor to the Gleaner family, he was also our friend and in many ways, our family.

Kevin was born in Iowa to a family with farming roots. His dad died when he was young and Kevin learned self-determination and discipline early in life. He joined the Army and was a gifted artilleryist – eventually becoming an artillery instructor based in Fort Sill, Oklahoma. He was commissioned a second lieutenant and concluded his service in the Army Reserves.

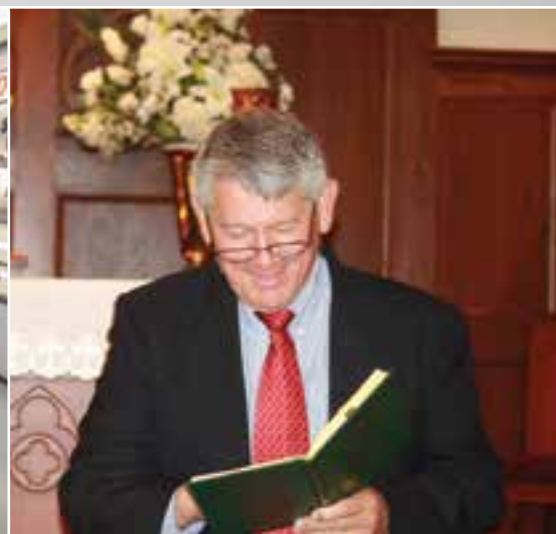
Kevin graduated from the University of Wisconsin, White Water where he studied marketing and worked nights operating a steel press. After graduation, he joined Allis Chalmers and from there worked a wide array of positions around the products and around the country.

Kevin was one of the first 35 employees at AGCO's headquarters in Duluth, Georgia and he led a variety

of tasks across the sales and marketing parts of the company. Kevin was instrumental in growing the Fendt® tractor brand in North America and it was in 2006 that he took the helm of the Gleaner combine brand and set about leading an era of growth and innovation the brand had never seen before. With the launch of the S7, S8 and S9 series combines, Kevin left Gleaner a remarkable legacy and bright future in the harvesting world.

Kevin was a committed family man and a leader in his church. He loved aviation, western art and his large and growing family. He had a remarkable sense of humor and a contagious laugh. He will be sorely missed and his legacy lives on through the many people he mentored and the lives he touched— which literally numbers in the thousands.

Rest in peace, our most dear friend. And know your life lives on in the many fields, farms and farmers where you made an impact. Our loss is great but not nearly as great as our gain for having known you.





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